

62

Dec. 1958

Ev

We Ship

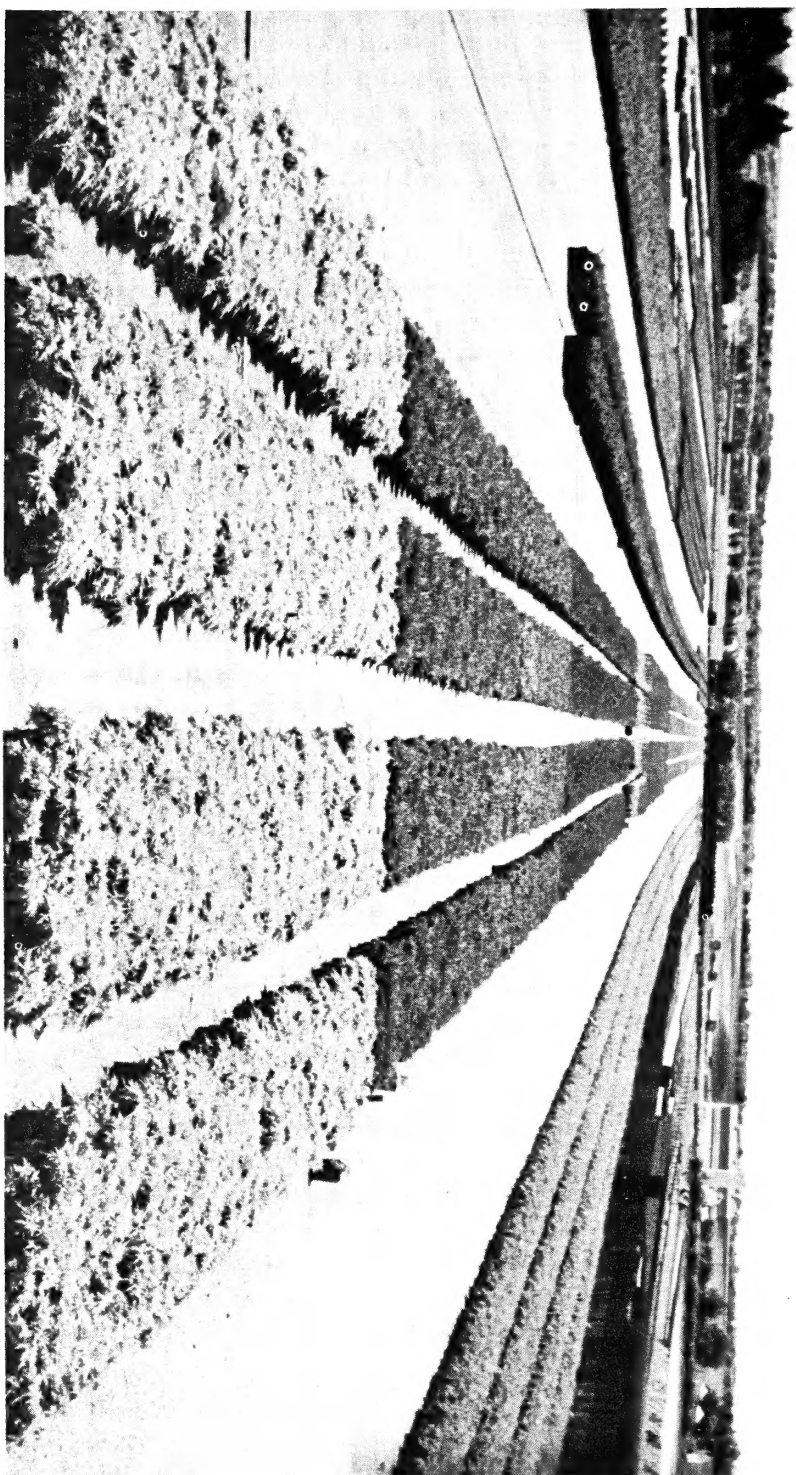


D. HILL NURSERY COMPANY
Dundee, Illinois

BULK RATE
U. S. POSTAGE
PAID
DUNDEE, ILL.
Permit No. 35

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Typical section of Plantain-growing area at Dundee

FOLD HERE, AND STAPLE BELOW



BUSINESS REPLY ENVELOPE

FIRST CLASS PERMIT No. 2, DUNDEE, ILLINOIS

- - - POSTAGE WILL BE PAID BY - - -

D. HILL NURSERY CO.

DUNDEE, ILLINOIS

December 1958

GOOD MORNING

The Fall selling (and planting) season is pretty much a shadow -- almost gone, and in our part of the country Dundee.... we're soon to see the snow falling.

Rather quickly, the Nurseryman's thinking and planning begins to focus on Spring, and its new opportunities for selling the products of his trade. For the nurseryman-grower it means a new cycle of cultivation, new plantings -- to have the products to sell in future years.

Yours and ours is a booming, getting-bigger business! More new home start-ups than ever before, and every new residence a "windfall" for landscape work and evergreen plantings.

A good questionare you getting your share of this business!

Perhaps, also, another good question are you readying yourself for Spring activity, next Spring's business!

Check our "GET-MORE" propositions. They cannot be beat -- considering QUALITY, grade-size.

If you're skeptical, hesitant -- ask us to send you a sample (or two). Gladly do so. Nothing so convincing as the "real thing".

Check our Balled and Burlapped listings. We think (and outrightedly say) that dollar-for-dollar, you cannot buy finer Evergreens. Our 103-year reputation is quality, and we uphold that reputation with real pride!

TRY US! You'll be pleased. We pledge.

Cordially yours,

D. HILL NURSERY COMPANY
Dundee, Illinois

SINCE 1855
EVERGREEN
SPECIALISTS

D. HILL NURSERY CO.

DUNDEE, ILL. • PHONE HAZel 6-3451

Largest Evergreen Growers in America

DECEMBER, 1958

**PLEASE
NOTE:**

This listing of plant material doubles in purpose, as it is likewise a convenient, ready-made order form to enable selection of your requirements. No need for any other "paperwork". Indicate shipment date desired etc., and use the PREPAID postage fold-over arrangement. All orders will be promptly acknowledged.

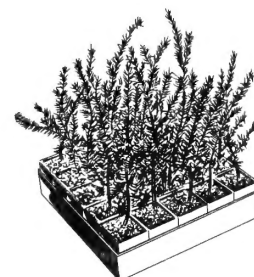
Orders are accepted with the understanding that D. Hill Nursery Company's TERMS OF SALE customarily published will apply. Prices are F.O.B. Dundee, unless stated otherwise.

OPEN ACCOUNT terms are 2% - 10 days, NET 30 days, to accounts with approved credit. C.O.D. orders should be accompanied by one-third interim payment. Requests for adjustments and other claims must be made within 20 days after receipt of goods. All orders are accepted on the condition that they shall be void should any injury befall nursery stock from causes or contingencies over which we have no control.

BANDED LINERS

ALL Banded Liners now growing in BIG 2½ x 2½ x 3" cube.

Sold in **multiples** of 25 only, per variety. 500 of one variety or assorted, at 500 rate. 1000 of one variety, or assorted, at 1000 rate.



Ship
Order
For:

Each, Rate of
100 500 1000

JUNIPERUS

SOLD OUT

Chinensis Glauca Hetzi	.35	.33	.29
Chinensis Mountbatten	.35	.33	.29
Chinensis Pfitzeriana	.35	.33	.29
Chinensis Pfitzeriana Aurea	.35	.33	.29
Chinensis Pfitzeriana Glauca	.35	.33	.29
Chinensis Pfitzeriana Kallay	.35	.33	.29
Chinensis Pfitzeriana Plumosea	.35	.33	.29
Horizontalis Plumosa	.35	.33	.29
Procumbens	.35	.33	.29
Sabina	.35	.33	.29
Sabina Arcadia	.35	.33	.29
Sabina Tamariscifolia	.35	.33	.29
Scopulorum Pillaris	.35	.33	.29
Squamata Meyeri	.35	.33	.29
Virginalis Globosa	.35	.33	.29
Virginiana Burki	.35	.33	.29

MAHONIA Aquifolium

.25 .23 .19

PACHYSANDRA

Terminalis (2 or 3 in band)	.25	.23	.19
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PICEA

Excelsa Nidiformis	.35	.33	.29
Pungens	SOLD OUT		

Ship
Order
For:

Each, Rate of
100 500 1000

PINUS

Mughus	.35	.33	.29
PSEUDOTSUGA Douglassi	.35	.33	.29

TAXUS

Cuspidata Capitata (from cuttings)	.35	.33	.29
Cuspidata Densiformis	.40	.38	.35
Cuspidata Hiti	.35	.33	.29
Cuspidata Intermedia	.35	.33	.29
Cuspidata Nana Columnaris Hilli	.35	.33	.29
Cuspidata Spreading	.35	.33	.29
Media Browni	.35	.33	.29
Media Halloran	.35	.33	.29
Media Hatfield	.35	.33	.29
Media Hicksi	.35	.33	.29

THUJA

Occidentalis Nigra	.25	.23	.19
Occidentalis Pyramidalis	.25	.23	.19
Occidentalis Wareana	.25	.23	.19
Occidentalis Woodwardi	.25	.23	.19

TSUGA Canadensis

.35 .33 .29

EUONYMUS (2 or 3-in band)

Fortunei Erectus Sarcocoe	.25	.23	.19
Fortunei Vegetus	.25	.23	.19

SPECIAL "GET-MORE" OFFER

Get-acquainted orders for **200 BANDED-LINERS** (no more, no less) entitled to **BONUS** of additional 25 Banded-Liners (one carton). Specify variety desired. All shipments via Express, unless otherwise instructed. TERMS this offer: F.O.B. Dundee, **NET**, remit with order.



HEAVY BEDLINERS

Transplants sold in multiples of 10 only. 30 of the same variety and size at the 100 rate. 250 of the same variety and size at the 1000 rate.

NOTE: We will gladly send samples on request.

Ship
Order
For:

	Each, Rate of	100 500 1000		

_____ JUNIPERUS Sabina 6-8" .50 .45

PICEA

_____ Glauca Densata 6-8" .35 .30

_____ 10-12" .45 .40

_____ Pungens 6-8" .40 .35

TAXUS Note: These are 4 yr. and 5 yr. transplants, and excellent quality

_____ Cuspidata Densiformis 4-6" .45 .40

_____ 6-8" .50 .45

_____ Cuspidata Intermedia 4-6" .45 .40

_____ 6-8" .50 .45

_____ Cuspidata Nana 4-6" .60 .55

_____ Cuspidata Nana Columnaris Hilli 4-6" .55 .50

Ship
Order
For:

	Each, Rate of	100 500 1000		

TAXUS

_____ Cuspidata Spreading 4-6" .35 .30

_____ 6-8" .40 .35

_____ 8-10" .45 .40

_____ Media Browni 4-6" .50 .45

_____ 6-8" **SOLD OUT**

_____ Media Hatfieldi 4-6" .45 .40

_____ 6-8" .50 .45

_____ Media Hicksi 6-8" .50 .45

_____ 8-10" .55 .50

_____ 10-12" **SOLD OUT**

THUJA

_____ Occidentalis Nigra 10-12" .40 .35

_____ 12-15" .45 .40

_____ 15-18" .50 .45

_____ 18-24" .55 .50

_____ Occidentalis Pyramidalis 12-15" .45 .40

_____ 15-18" .50 .45

_____ 18-24" .55 .50

_____ Occidentalis Wareana 10-12" .50 .45

_____ 12-15" .55 .50

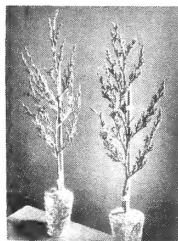
_____ 15-18" .60 .55

_____ Occidentalis Woodwardi 6-8" .45 .40

_____ 8-10" .50 .45

"SAVE-MONEY" DEAL

Orders for 150 (no more, no less) HEAVY BED-LINERS shipped **PREPAID**. Minimum order this offer \$50. Packed in multiples of 10. TERMS on SAVE-MONEY Deal NET, check to accompany order.



PRE-STAKED GRAFTS

Grafts sold only in **multiples** of 25 per variety. 25 per variety at 100 rate. 300 of one variety, or assorted, at the 1000 rate. Note: best shipping date approximately May 1, or later.

Ship
Order
For:

	Price, Each	100 1000	

_____ Chinensis Ames .75 .65

_____ Chinensis Col. Glauca .75 .65

_____ Chinensis Iowa .75 .65

_____ Chinensis Mountbatten .75 .65

_____ Scopulorum Blue Haven .75 .65

_____ Scopulorum Silver Glow .75 .65

_____ Virginiana Canaerti .75 .65

_____ Virginiana Cupressifolia .75 .65

_____ Virginiana Glauca .75 .65

_____ Virginiana Hilli .75 .65

"75-GETS-100" INTRODUCTORY OFFER

Delivery charges **PREPAID** on orders for 100 Grafts (no more, no less) at \$75.00 net. Cartons packed in multiples of 25. TERMS: Remittance with order.

LILACS

(Bare-Root, Two-Year Grafted Liners)

PRICING BASIS

Sold Only in Multiples of 10

Size	Stock	Each	Size	Stock	Each
18"	Field Liners	.80	2'	Balled & Burlapped	2.00
24"	Field Liners	.95	3'	Balled & Burlapped	3.00
30"	Field Liners	1.10	4'	Balled & Burlapped	4.00
36"	Field Liners	1.20	5'	Balled & Burlapped	5.00
			6'	Balled & Burlapped	6.00

SYRINGA VULGARIS

Ship
Order
For:

Size

_____ CHAS JOLLY	(18"
_____ (bright crimson, double)	(24"
_____	(30"
_____ DESCAISNE	B&B (2'
_____ (clear azure blue, single)	B&B (3'
_____ PRESIDENT CARNOT	(24"
_____ (rosy lavender, double)	(30"
_____ PRESIDENT GREVY	B&B (4'
_____ (soft blue, double)	B&B (5'
_____	B&B (6'
_____ PRESIDENT THEO. ROOSEVELT	(18"
_____ (red, single)	(24"
_____	(30"
_____ LEON GAMBETTA	(30"
_____	(36"
_____ LUDWIG SPAETH	(18"
_____ (purplish red, single)	(24"
_____	(30"
_____	(36"

FLOWERING CRAB APPLES

PRICING BASIS

Sold Only in Multiples of 10

Size	Stock	Each	Size	Stock	Each
18"	Field Liners	.60	3'	Field Liners	.80
2'	Field Liners	.65	4'	Field Liners	1.00
			5'	Field Liners	1.20

MALUS

Ship
Order
For:

Size

_____ ADSTRINGENS	(3'	_____ PRUNIFOLIA	
_____ (rose pink)	(4'	_____ XANTHECARPA	(2'
_____	(5'	_____ (pink)	(3'
_____ DOLGA	(2'	_____ PURPUREA	
_____ (white)	(3'	_____ ELEYI	(3'
_____	(4'	_____ (purplish red)	(4'
_____ FLORIBUNDA	(2'	_____ RED SILVER	(3'
_____ (white)	(3'	_____ (crimson)	(4'
_____ FLORIBUNDA		_____ RINGO	(2'
_____ PURPUREA	(3'	_____ (pink)	(3'
_____ (pale pink)	(4'	_____ SARGENTI	(18"
_____ HOPA	(4'	_____ (white)	(2'
_____ (rose)	(5'		

PACKAGE PLAN OFFER

Orders for Lilacs and/or Flowering Crab Apple liners totaling \$200.00 or more (your assortment) shipped **prepaid**. Terms: **net**, payment with order.



Miniature, specimen Evergreens (established and growing in a large cube of specially prepared soil), within a colorful plastic 3¼" container.

Used as household plants for indoor decor, window boxes, and "budget" landscaping. Available in following popular varieties:

Ship
Order

For:

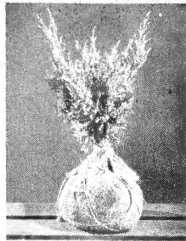
Variety

Cost,
each

_____ Pfitzer Juniper	.40
_____ Blue Pfitzer Juniper	.40
_____ Hetz Juniper	SOLD OUT
_____ Pyramidal Arborvitae	.40
_____ Globe Arborvitae	.40
_____ Hicks Yew	.40
_____ Upright Japanese Yew	SOLD OUT
_____ Hatfield Yew	.40
_____ Spreading Yew	.40
_____ Dwarf Alberta Spruce	SOLD OUT
_____ Pachysandra	.40

Packed 12 per variety to carton. Can be sent via Parcel Post, or Express.

Shipping weight approx. 12 lbs.

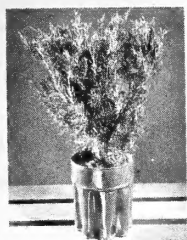


BALLED and BURLAPPED STOCK

5 of same variety, and size, at 10 rate; 25 at 100 rate; 300 at 500 rate.

Ship Order For:	Size	Each, Rate of		
		10	100	500
JUNIPERUS Chinensis Ames	1 1/2'	5.00	4.50	
	2'	5.50	4.95	
	2 1/2'	6.00	5.50	
Chinensis Columnaris Glauca	3'	6.50	6.00	
	3 1/2'	7.00	6.30	
	4'	7.50	6.75	
Chinensis Glauca Hetzi	12"	1.20	1.10	1.00
Chinensis Maney	1 1/2'	SOLD OUT		
	2'	5.25	4.75	
	2 1/2'	6.00	5.40	
Chinensis Pfitzeriana	12"	1.20	1.10	1.00
	1 1/2'	2.75	2.50	2.25
	2'	3.30	3.00	2.70
	2 1/2'	4.40	4.00	3.60
	3'	5.50	5.00	4.50
	3 1/2'	SOLD OUT		
Chinensis Pfitzeriana Aurea	1 1/2'	SOLD OUT		
	2'	3.40	3.10	2.80
	2 1/2'	4.50	4.10	
Chinensis Pfitzeriana Glauca	12"	1.35	1.25	1.15
	1 1/2'	2.85	2.60	2.35
	2'	3.40	3.10	2.80
	2 1/2'	4.50	4.10	3.70
Chinensis Sargenti Viridis	15"	2.75	2.50	2.25
	1 1/2'	3.75	3.50	3.25
	2'	4.25	4.00	3.75
Communis Depressa Vase-Shape	1 1/2'	3.25	3.00	2.75
	2'	3.75	3.50	3.25
	2 1/2'	4.25	4.00	3.75
Horizontalis Plumosa	15"	SOLD OUT		
	1 1/2'	3.25	3.00	2.75
	2'	3.75	3.50	3.25
	2 1/2'	4.25	4.00	3.75
Procumbens	15"	SOLD OUT		
	1 1/2'	SOLD OUT		
	2'	4.25	4.00	3.75
Procumbens Nana	12"	3.25	3.00	2.75
Sabina	10"	1.20	1.10	1.00
Sabina Arcadia	1 1/2'	3.75	3.50	3.25
	2'	4.25	4.00	3.75
Virginalis Globosa	10"	1.75	1.50	1.25
	12"	2.25	2.00	1.75
	15"	3.00	2.75	2.50
	1 1/2'	3.75	3.50	3.25
Virginiana Canaerti	3'	5.75	5.50	5.25
	3 1/2'	6.25	6.00	5.75
	4'	7.25	7.00	6.75
	4 1/2'	8.25	8.00	7.75
Virginiana Cupressifolia	3'	5.75	5.50	5.25
	3 1/2'	6.25	6.00	5.75
	4'	7.25	7.00	6.75
	4 1/2'	8.50	8.25	8.00
Virginiana Glauca	3'	6.75	6.50	6.25
	3 1/2'	SOLD OUT		
Virginiana Hilli	3'	5.75	5.50	5.25
	3 1/2'	6.25	6.00	5.75
	4'	7.25	7.00	6.75
	4 1/2'	8.25	8.00	7.75
PICEA Excelsa	2'	2.50	2.25	2.00
Glauca Conica	12"	2.25	2.00	1.75
	15"	2.75	2.50	2.25
	1 1/2'	3.25	3.00	2.75
Glauca Densata	2'	3.75	3.50	3.25
	2 1/2'	4.75	4.50	4.25
	3'	SOLD OUT		
PINUS Mughus	15"	3.75	3.50	3.25
	2'	4.75	4.50	4.25
Sylvestris	2 1/2'	4.00	3.75	3.50
	3'	4.75	4.50	4.25
	3 1/2'	5.50	5.25	5.00
	4'	6.25	6.00	5.75

Ship Order For:	Size	Each, Rate of		
		10	100	500
Tanyosha	12"	4.25	4.00	3.75
	15"	5.25	5.00	4.75
	1 1/2'	6.25	6.00	5.75
PSEUDOTSUGA Douglassi	2 1/2'	4.75	4.50	4.25
	3'	SOLD OUT		
	3 1/2'	5.75	5.50	5.25
TAXUS				
Cuspidata Capitata (from cuttings)	10"	2.00	1.75	1.50
	12"	2.25	2.00	1.75
	15"	2.75	2.50	2.25
	1 1/2'	SOLD OUT		
Cuspidata Densiformis	15"	5.75	5.50	5.25
	1 1/2'	6.50	6.25	6.00
	2'	7.00	6.75	6.50
Cuspidata Intermedia	10"	2.25	2.00	1.75
	15"	4.75	4.50	4.25
	1 1/2'	5.75	5.50	5.25
	2'	SOLD OUT		
Cuspidata Intermedia Upright	2'	6.75	6.50	6.25
	2 1/2'	8.75	8.50	8.25
Cuspidata Spreading	10"	1.35	1.25	1.15
	12"	SOLD OUT		
	15"	5.15	4.90	4.65
	1 1/2'	5.75	5.50	5.25
	2'	6.50	6.25	6.00
Media #1	12"	2.25	2.00	1.75
	15"	4.75	4.50	4.25
	1 1/2'	5.25	5.00	4.75
Media #2	1 1/2'	5.25	5.00	4.75
Media Browni	12"	4.75	4.50	4.25
	15"	5.75	5.50	5.25
	1 1/2'	6.50	6.25	6.00
	2'	7.00	6.75	6.50
Media Hatfieldi	15"	4.75	4.50	4.25
	1 1/2'	5.25	5.00	4.75
	2'	5.75	5.50	5.25
Media Hicksi	10"	1.35	1.25	1.15
	15"	SOLD OUT		
	1 1/2'	5.00	4.75	4.50
	2'	5.50	5.25	5.00
THUJA Occidentalis Nigra	18"	1.35	1.25	1.15
	24"	1.50	1.40	1.30
	2'	2.50	2.25	2.00
	3'	3.15	2.90	2.65
	3 1/2'	3.50	3.25	3.00
	4'	3.75	3.50	3.25
	4 1/2'	4.25	4.00	3.75
	5'	4.75	4.50	4.25
Occidentalis Pyramidalis	18"	1.35	1.25	1.15
	24"	1.50	1.40	1.30
	30"	1.75	1.60	1.50
	3'	SOLD OUT		
	3 1/2'	4.00	3.75	3.50
	4'	4.25	4.00	3.75
	4 1/2'	4.50	4.25	4.00
Occidentalis Wareana	2'	3.00	2.75	2.50
	2 1/2'	3.25	3.00	2.75
	3'	3.50	3.25	3.00
Occidentalis Woodwardi	10"	1.10	1.00	.90
	12"	2.25	2.00	1.75
	15"	2.50	2.25	2.00
	1 1/2'	2.75	2.50	2.25
	2'	3.75	3.50	3.25
TSUGA Canadensis	3'	5.25	5.00	4.75
	3 1/2'	5.75	5.50	5.25
	4'	6.25	6.00	5.75
	4 1/2'	6.75	6.50	6.25



PLANTAINER STOCK

Small-quantity orders for PLANTAINER-grown material (trial, get-acquainted shipments) may be transported in special designed cartons, in multiples of 6/1 gallon. Approximate shipping weight 45 lb. (Charge for this special carton . . . \$1.)

Minimum truckload . . . 1000/1 gallon Plantainers

Please note the NEW, progressive pricing on most Plantainer-grown items. This approach recognizes the circumstance that cultural care and other plant-growing expenses (in total) are cumulative (approximately 5¢ per month on 1-gallon sizes) with each passing month.

By pricing in relation to age and growth of the plant, we pass along to you every benefit of lowest pricing possible.

PLEASE NOTE THAT THE MONTH IN WHICH SHIPMENT IS ACTUALLY MADE DETERMINES THE PRICING TO APPLY.

PRICE IS DETERMINED BY MONTH IN WHICH SHIPMENT OCCURS:

Product Group	Size	1958		1959	
		October	November	April	May
Group "A"	1 Gallon	1.05	1.10	1.20	1.25
	5 Gallon	2.70	2.90	3.10	3.30
Group "B"	1 Gallon	1.15	1.20	1.30	1.35
	5 Gallon	2.70	2.90	3.10	3.30
Group "C"	1 Gallon	2.05	2.10	2.20	2.25
Picea Glaucia Conica	1 Gallon	1.80	1.90	2.00	2.10
	2 Gallon	2.70	2.80	3.10	3.20

EXAMPLE: Juniperus Chinensis Maney is shown below as in Group "A". Order for 100 — 1 Gallon size, shipped in October, would be invoiced at \$1.05 each. Quantity rate (500 or more) would be 95¢ each.

QUANTITY RATE:

500, or more, at following lesser cost:
1 Gal. — 10¢ 2 Gal. — 25¢ 5 Gal. — 25¢

Ship Order For:		Sizes Avail- able	Cost Each	
JUNIPERUS				
_____	Chinensis Glauca Hetzi	1 Gallon	See Chart Group "A" for Pricing	
_____	Chinensis Maney	1 Gallon		
_____	Chinensis Pfitzeriana	1 Gallon		
_____	Chinensis Pfitzeriana Glauca	1 Gallon		
_____		5 Gallon		
_____	Chinensis Pfitzeriana Kallay	1 Gallon		
_____	Chinensis Pfitzeriana Plumosa	1 Gallon		
_____	Communis Depressa Vase Shape	1 Gallon		
THUJA				
_____	Occidentalis Nigra	1 Gallon		
_____	Occidentalis Pyramidalis	1 Gallon		

_____	Occidentalis Wareana	1 Gallon		
_____	Occidentalis Woodwardi	1 Gallon		
_____	TSUGA Canadensis	1 Gallon		
TAXUS				
_____	Cuspidata Intermedia	1 Gallon		See Chart Group "B" For Pricing
_____	Cuspidata Spreading	1 Gallon		
_____	Media Hatfieldi	1 Gallon		
_____	Media Hicksi	1 Gallon		
_____	JUNIPERUS Chinensis Mountbatten	1 Gallon	See Chart Group "C" for Pricing	
_____	PICEA Glauca Conica	1 Gallon	See Chart For Pricing	

Ship Order For:	Sizes Available	Cost Each
BROAD-LEAF EVERGREENS		
EUONYMUS		
_____ Fortunei Coloratus	1 Gallon	See Chart Group "A" For Pricing
_____ Fortunei Erectus Sarcocoe	1 Gallon	
DECIDUOUS SHRUBS		
CHAENOMELES		
_____ #1 Shell Pink	1 Gallon	.75
_____ #2 Bright Crimson		
_____ #3 Light Scarlet		
_____ #5 Double Crimson		
_____ #7 Light Salmon Pink		
_____ #8 Deep Salmon		
_____ #9 Large Dark Red		
_____ #10 White — Pink		
_____ #11 Light Scarlet		
_____ #13 Bright Crimson		
_____ #14 Deep Red		
_____ #15 Rosy Pink		
_____ #17 Pure White		
_____ #18 Bright Red		
_____ Cornus Alba Siberica Baileyi	1 Gallon	.75
_____ Cornus Elegantissima		
_____ Forsythia — Spring Glory		

_____ Hibiscus Syriacus Ardens (Double Violet)	1 Gallon	.75
_____ Hibiscus Syriacus Lucy (Double Red)		
_____ Salix, Purpurea Nana		
_____ Spirea Frobelli		
_____ Weigelia Vaniceki	1 Gallon	See Chart Group "A" For Pricing
_____ Cotoneaster Apiculata		

This stock listing arrangement has been devised to facilitate your "paperwork" procedure to order, and to get that order enroute into the mails. Indicate the quantity desired in the SHIP ORDER FOR column. Provide the needed important facts (in the block area) below. Your order will have immediate acknowledgment, or advice if we have meanwhile sold out on some item you have selected.

Signature the order blank. Please give us FULL, accurate shipping facts, and shipment date desired. Merely fold this ready-to-use order form (to half size) so the return business reply address is exposed, and fasten with staple, scotch tape, etc. POSTAGE WILL BE PAID AT DUNDEE. We pledge service!

Complete This Order Information:

D. HILL NURSERY CO.

Dundee, Illinois

This is our order. Ship the items indicated and quantities to:

Firm Name

Ship to

Address

Post Office

Zone

State

Express Office

Ship by (P. Post, Express, Truck)

Date

Additional Instructions

Date This Order

Signature